



MARYLAND AND FRANCE



France contributed to **8%** of new FDI projects over the last 10 years in Maryland



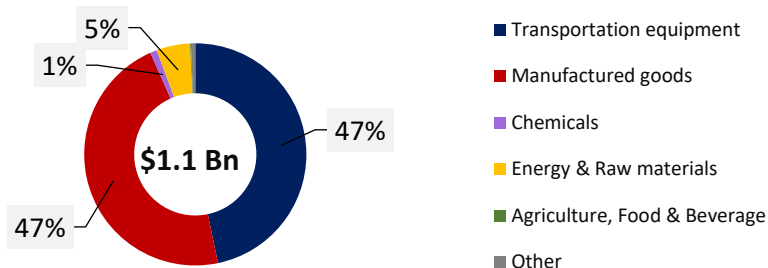
France is **#4 for jobs** created by foreign companies in Maryland



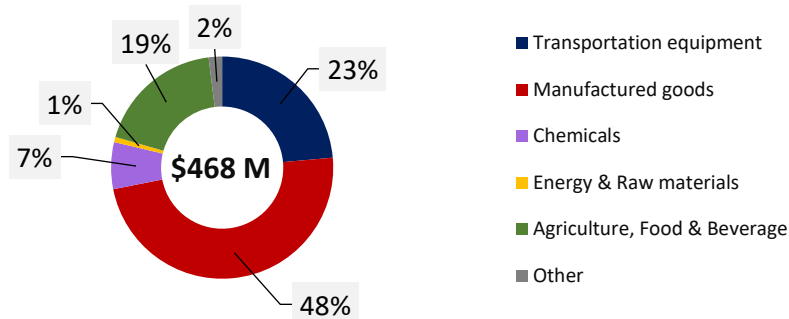
9,500 jobs created by French companies in Maryland

TOTAL BILATERAL TRADE IN GOODS \$1.6 billion annually

Maryland exports to France



Maryland imports from France



See appendix for data source

TECHNOPREF A success story in Maryland



Technopref Industries Inc., the U.S. subsidiary of Demathieu Bard, is a 157-year-old French construction group, established in the U.S. since 2001. For the first 15 years, Technopref Industries was primarily a precast manufacturer of highly precast concrete segments for tunnels such as the New York No.7 Metro Line. In 2014, Technopref, modernized a facility in **Brandywine, Maryland**, and started manufacturing precast liners for clients in the Mid-Atlantic.

After enjoying recognition and success in the precast industry, Technopref decided in 2015 to extend its services as **General Contractor for heavy civil infrastructure projects**. Since then, Technopref has been awarded **45 million dollars' worth of contracts in Maryland**, with 4 different clients, including the City of Baltimore and the Maryland DOT. Technopref is contributing to the improvement of U.S. infrastructure by sharing **innovative solutions** such as fiber reinforced precast concrete and in accelerated bridge construction methods. Technopref, which now **employs over 150 people**, is proud to be an equal employment opportunity employer. Technopref also contributes to community growth through its successful implementation of a reinsertion-through-employment program that involves the temporary recruitment of inmates as workers: this temporary recruitment opportunity often leads to permanent productive employees once the members become available.

SOME OF THE FRENCH-AFFILIATED FIRMS IN MARYLAND



KEEP IN TOUCH!

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