MARYLAND AND FRANCE

France contributed to **8%** of new FDI projects over the last 10 years in Maryland

France is **#4 for jobs** created by foreign companies in Maryland

**9,500 jobs** created by French companies in Maryland

**TOTAL BILATERAL TRADE IN GOODS**

$1.6 billion annually

**Maryland exports to France**

- Transportation equipment: 47%
- Manufactured goods: 47%
- Chemicals: 5%
- Energy & Raw materials: 1%
- Agriculture, Food & Beverage: 1%
- Other: 2%

**Maryland imports from France**

- Transportation equipment: 23%
- Manufactured goods: 48%
- Chemicals: 7%
- Energy & Raw materials: 19%
- Agriculture, Food & Beverage: 2%
- Other: 1%

**See appendix for data source**

**TECHNOPREF**

A success story in Maryland

Technopref Industries Inc., the U.S. subsidiary of Demathieu Bard, is a 157-year-old French construction group, established in the U.S. since 2001. For the first 15 years, Technopref Industries was primarily a precast manufacturer of highly precast concrete segments for tunnels such as the New York No.7 Metro Line. In 2014, Technopref, modernized a facility in Brandywine, Maryland, and started manufacturing precast liners for clients in the Mid-Atlantic.

After enjoying recognition and success in the precast industry, Technopref decided in 2015 to extend its services as General Contractor for heavy civil infrastructure projects. Since then, Technopref has been awarded 45 million dollars’ worth of contracts in Maryland, with 4 different clients, including the City of Baltimore and the Maryland DOT. Technopref is contributing to the improvement of U.S. infrastructure by sharing innovative solutions such as fiber reinforced precast concrete and in accelerated bridge construction methods. Technopref, which now employs over 150 people, is proud to be an equal employment opportunity employer. Technopref also contributes to community growth through its successful implementation of a reinsertion-through-employment program that involves the temporary recruitment of inmates as workers: this temporary recruitment opportunity often leads to permanent productive employees once the members become available.
SOME OF THE FRENCH-AFFILIATED FIRMS IN MARYLAND

Non-exhaustive list based on publicly available corporate information

KEEP IN TOUCH!

Embassy of France
www.franceintheus.org

Consulate of France in Washington D.C.
washington.consulfrance.org
info.washington-fslt@diplomatie.gouv.fr

Embassy of France / Economic Dept.
www.frenchtreasuryintheus.org
washington@dgtresor.gouv.fr

Business France
www.export.businessfrance.fr/United-States
northamerica@businessfrance.fr

French-American Chamber of Commerce Washington D.C. Chapter
www.faccwdc.org
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