

DELAWARE-FRANCE TRADE

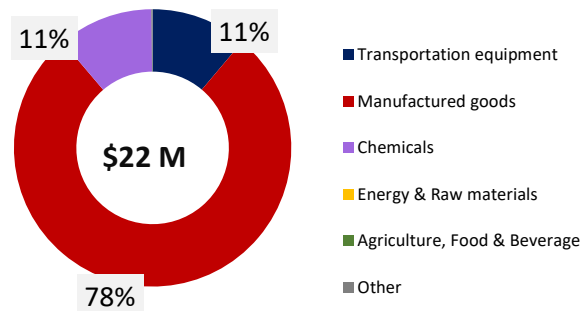
U.S.-FRANCE ECONOMIC PARTNERSHIP



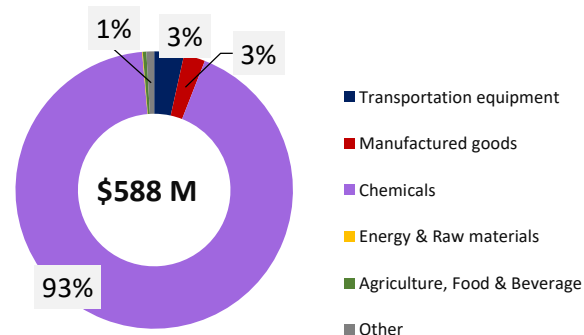
Delaware
& France



Delaware exports to France



Delaware imports from France



Unless mentioned otherwise, the trade data is based on U.S. Census Bureau statistics for 2018, in USD. Jobs figures and FDI data are based on U.S. Bureau of Economic Analysis statistics for 2016 and 2018 respectively. Figures may not add up due to rounding. Produced by the French Treasury in the U.S. in July 2019.

Trade

Over **\$129 billion** in trade of goods & services per year

French FDI in the U.S.

\$326.4 billion of French FDI stock

5th largest foreign investor for R&D in the U.S.

\$5.6 billion in R&D investments

Jobs

728,500 jobs created by French firms

3rd foreign source of jobs



Embassy of France in the United States
Economic Department

A deep and mutually beneficial relationship



1,600 jobs created

by French companies in Delaware



France is **#5** for jobs created by foreign companies in Delaware



\$610 million

total bilateral trade in goods annually

SOME OF THE FRENCH-AFFILIATED FIRMS IN DELAWARE



KEEP IN TOUCH!

Embassy of France
www.franceintheus.org

Consulate of France in Washington D.C.
washington.consulfrance.org
info.washington-fslt@diplomatie.gouv.fr

Embassy of France / Economic Dept.
www.frenchtreasuryintheus.org
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northamerica@businessfrance.fr

French-American Chamber of Commerce - Philadelphia
www.faccphila.org
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AIR LIQUIDE

A success story in Delaware

In the US alone, the world leader in gases, technologies and services for Industry and Health employs more than **20,000 people** and has invested **\$17 billion** over the past 5 years, notably through the acquisition of Airgas in 2016 for over \$13.4 billion.

R&D is at the heart of Air Liquide's development strategy and the U.S. represents one of its key platforms for American and worldwide customers and affiliates. The Delaware Innovation Campus is located in Newark, DE on the East Coast of the United States, near the Philadelphia innovation cluster and close to Airgas Headquarters. It employs roughly **140 people of 21 different nationalities**, and over **50% of researchers are Ph.D. holders**.

Air Liquide illustrates a fundamental aspect of the **French-American economic partnership**: France is the second source of R&D investment in the U.S. manufacturing sector, while the U.S. is the first source of foreign R&D in France.

Among the Innovation Campus' various projects are water treatment, semiconductors, gas separation membrane manufacturing including aerospace application, carbon dioxide (CO₂) mitigation, Biogas and natural gas purification, as well as gas applications for advanced fabrication such as welding, plasma and laser cutting.

